



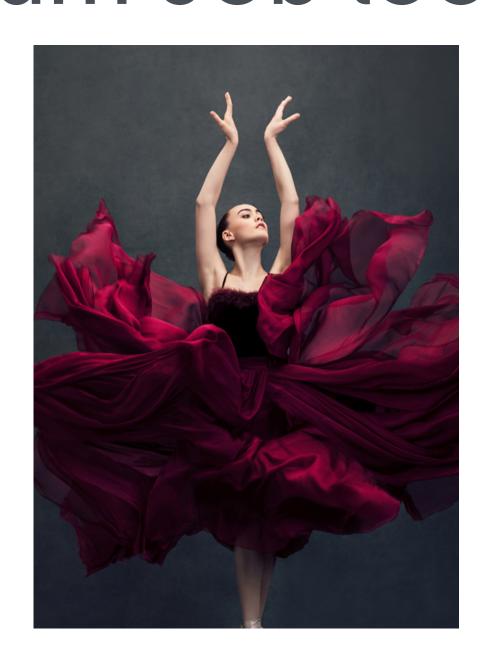


### What does your Dream Job look like?



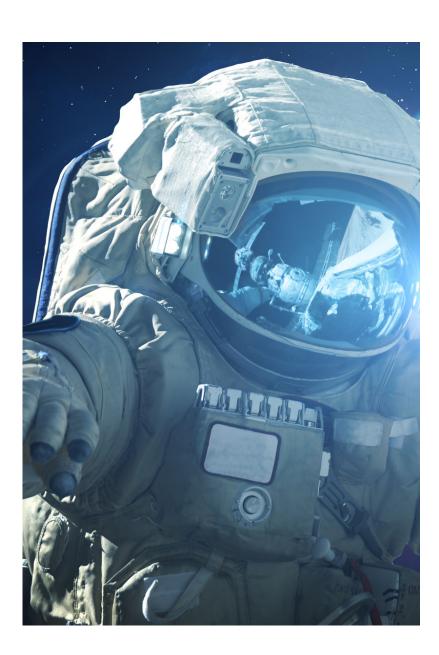






**PASSION** 

WHAT YOU LOVE TO DO MOST?



MISSION

WHAT RESULT DO YOU WANT TO PRODUCE?







**School of Life** 

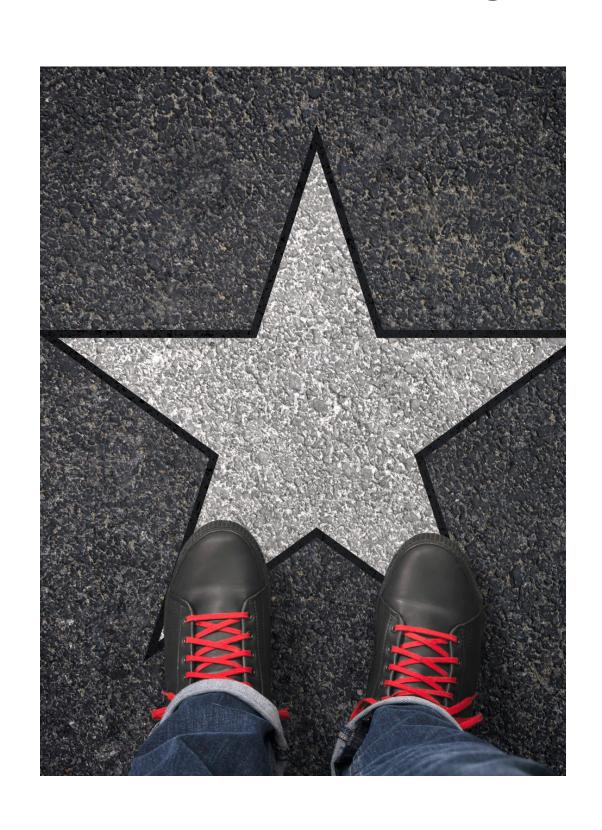




# Talent vs Passion

### Identify Your Talent





- 1. What subject or activities did I excel in at school?
- 2. What has always come easy for me?
- 3. What do others compliment me on?
- 4. What do others ask me for help on?
- 5. Am I good at working with people, things, processes or ideas?



### Where are your Talents?

- Communicating
- Writing
- Public Speaking
- Designing
- Critical Thinking
- Creativity
- Processing Information

- Problem Solving
- Relating to People
- Socializing
- Memorizing
- Arts
- Dancing
- Math

- Cooking
- Sports
- Acting
- Singing
- Listening
- Comprehending
- Magic

### WHAT DO I DO BEST?



1.\_\_\_\_\_\_

2.\_\_\_\_\_\_

3.\_\_\_\_\_\_

4.\_\_\_\_\_\_

5.\_\_\_\_\_



### What does Passion look like?





- Time will fly by when you're engaged in it.
- You'll look forward to it before you begin.
  In the middle of it, you'll feel exhilarated.
  And when you finish, you'll feel proud of
  whatever you created or produced.
- You won't mind "suffering" for it. You'll work hard for it, do whatever it takes to accomplish the task, and stay with it for the long run.



### WHAT DO LOVE TO DO MOST?



- 1.\_\_\_\_\_\_\_\_
- 2.\_\_\_\_\_\_
- 3.\_\_\_\_\_\_
- 4.\_\_\_\_\_\_
- 5.\_\_\_\_\_



### MISSION / PURPOSE

What matters to you most?





- What problem do they have?
- What is the solution to their problem that fires me up?





FEATURE LT (L) REDZKY FADZILLAH BIN HJ MAHMUD



## The Unstoppable Marathon Runner

Lt (L) Redzky Fadzillah bin HJ Mahmud

Lt Redzky is a marathon runner. In the last two years, he participated in almost every marathon run in Brunet. Standard Chartered, BIBD, HSBC, Pusat Ebsan and government sponsored runs. Lt Redzky tried not to miss any. Given the amount of training and effort that goes into preparing for a marathon, most runners aim to increase their distance, improve their timing and maybe even win a medal.

However, Lt. Redaky went from running a full marathen to doing 5 kilometer runs at slower and slower times. The last ruce he completed was a x-skm run just two weeks ago. But this time instead of running, he had to walk his way to the finish line with the help of a crutch. With every marathen, Lt Redaky accomplished something that was far greater than attaining a madal - to him, It was another day of triumph over cancer.

Lt Redsky explained that running was a way to channel his anger with cancer and to get rid of his frustrations. Even though the physical demands took a toll on his body, he felt a goust sense of relief afterwards. It helped to keep him calm. He made it his mission not to conceal his filness, but to "wear it on his sleeve". In fact the T-Shirt he were on his frail body had the word "C-a-n-c-e-r" written boldly across it for everyone to see.







40 INSPIRE 0CT-DEC 2014 41

### Figuring out your Purpose...





- What headlines or stories create great emotion in you and make you want to engage?
- Think of the people that inspire you. What qualities do they process? What do they stand for?
- Think of your favorite movie, then the character you would play in that movie.
   Ask yourself why that character connects to you.



### WHAT RESULT MATTERS MOST TO ME?



1.\_\_\_\_\_\_\_

2.\_\_\_\_\_\_

3.\_\_\_\_\_\_

4.\_\_\_\_\_\_

5.\_\_\_\_\_\_



### PUTTING IT ALL TOGETHER

| I am in my sweet spot when I use my TALENT of |  |  |  |
|---|--|--|--|
| to  |  |  |  |
| perform my PASSION for                        |  |  |  |
| to  |  |  |  |
| accomplish my MISSION of                      |  |  |  |

EXAMPLE: I am in my sweet spot when I use my
TALENT of <u>Music</u> to perform my PASSION for <u>working</u>
with Children to accomplish my MISSION of
developing the next generation of happy musicians





MONEY

ACCOUNTANT VS MAGICIAN

STATUS

**ENVIRONMENT** 

**SECURITY** 

STRESS

GROWTH

FREE DOM

TALENT

PUR POSE

PAS SION



VINH GIANG

MONEY

ACCOUNTANT VS MAGICIAN

STATUS

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VINH GIANG

-MONEY

-STATUS

-ENVIRONMENT

-SECURITY

-STRESS

GROWTH

FREEDOM

TALENT

**PURPOSE** 

**PASSION** 

MONEY

STATUS

ENVIRO NMENT

**SECURITY** 

STRESS

GRO WTH

FREE DOM

TALENT

PUR POSE

PAS SION

### ACCOUNTANT VS MAGICIAN 10 YEARS ON



MONEY

STATUS

ENVIRONMENT

**SECURITY** 

-STRESS

**GROWTH** 

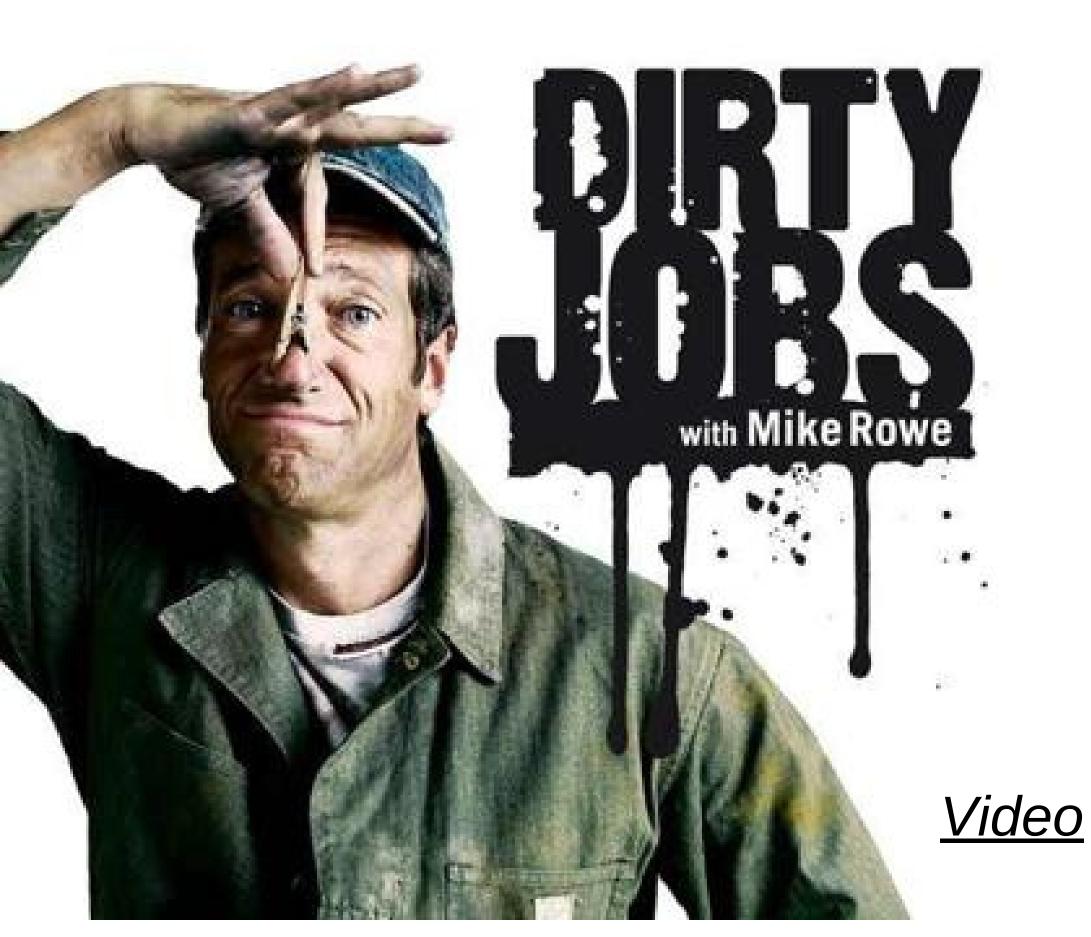
**FREEDOM** 

**TALENT** 

PURPOSE

**PASSION** 





## SHOULD YOU PURSUE YOUR PASSION?







How to bring Passion to Work?







Your Next Step!



### Get Qualified!



- Education
- Conference / Workshop
- Read / Research / YouTube!



### Get Connected!

- Build Relationships
- Buy Lunch!
- Network
- Entry Level Position
- Intern
- Volunteer





### When Connected...



What to ask?

- How did you get to where you are today?
- What qualifications did you need and what did you learn on the job?
- What do you recommend I do to land a job similar to yours?
- What does winning look like at your company?
- What do you like and dislike about your position?
- Who else should I connect with?
- Will you connect me with them?



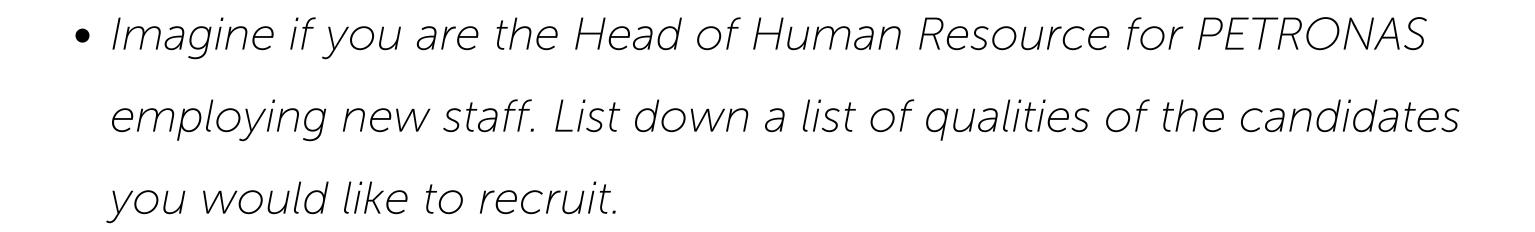




What
Bosses
Want?







 Identify how you would find clues during the interview on whether or not your candidate meets the criteria.





Break into a group of 5.

### What Bosses Want?

#### The Dream Candidate

- Coachable
- Likeable
- Proactive
- Intelligent
- Prepared
- Confident
- Diligent

- Ambitious
- Helpful
- Hungry
- Experienced
- Qualified
- Honest
- Respectful

- Resourceful
- Kind
- Positive
- Resilient
- Serious
- Purposeful
- Responsible





### How can you demonstrate these qualities?



#### The Dream Candidate

- Coachable
- Likeable
- Proactive
- Intelligent
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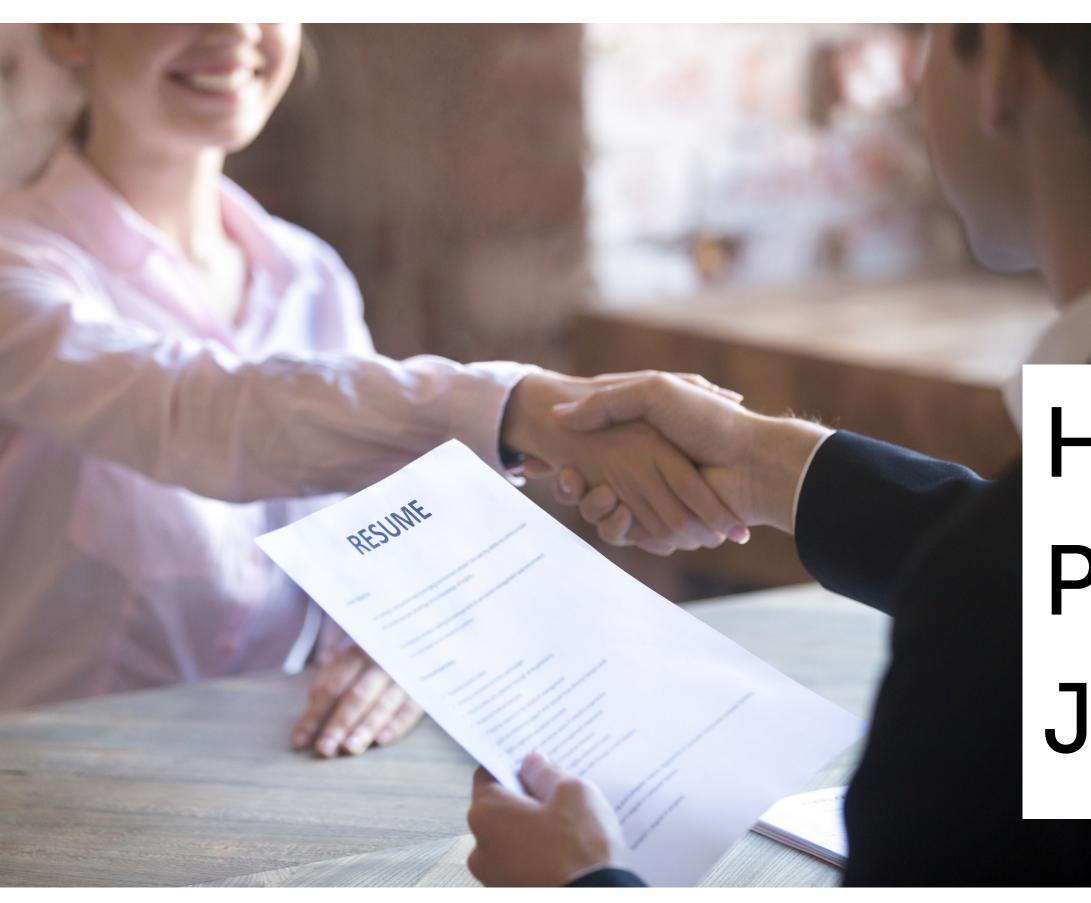




PG HJH NOR'CAMELLIA PG HJ MOHIDDIN
HEAD OF HRM, STRATEGIC COMMUNICATIONS & ADMIN
PETRONAS CARIGALI BRUNEI LTD









How to
Prepare for a
Job Interview?



### What you need to know

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- The company's history and story
- The company's vision, purpose and mission statement
- The company's values
- The company's products and services
- The company's big wins and awards
- The company's latest news



### Interview FAQ

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- Why do you want to work for us?
- What do you know about our company/this role?
- Why did you leave your previous job (or why do you want to leave your current job)?
- How can you contribute to our growth?
- What are your biggest strengths and weaknesses?
- Why should we hire you?







# How to Differentiate yourself?





- 2. Send a handwritten Cover Letter!
- 3. Be Over Prepared
- 4. Demonstrate what other candidates don't!
- 5. Provide Customer's Insight
- 6. Think like the Boss
- 7. Show Hunger
- 8. Do Free
- 9. Send Thank You note!









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School of Life

## Part 3 Brunei's Job Market







What does
your Dream
Job look
like?



| Name:                           | Income           |  | PETRONAS<br>School of Life |
|---------------------------------|------------------|--|----------------------------|
| Ideal Job(s): Industry:         | Passion          |  |                            |
|                                 | Growth           |  |                            |
|                                 | Social Status    |  |                            |
| Expected Starting Pay:          | Impact           |  |                            |
|                                 | Expression       |  |                            |
| Matching Careers: - 1           | Work Environment |  |                            |
| 2.                              | Freedom          |  |                            |
| <i>3.</i>                       | Security         |  |                            |
| <ul><li>4.</li><li>5.</li></ul> | Stress           |  | CuriouS<br>MIND            |





# Governmen



#### Government

Administrative Officer Trainee - B2 (\$2,200 to \$3,760)

Administrative Officer Grade I - B2 (\$2,200 to \$3,760)

Administrative Officer Special Grade - B3 (\$3,880 to \$4,240)

Senior Administrative Officer (Group 3) - Group 3 (\$4,750)

Senior Administrative Officer (Group 2) - Group 2 (\$5,400)

Senior Administrative Officer (Group 1) - Group 1 (\$5,900)

Senior Administrative Officer (Superscale C) - Superscale C (\$6,800)

Senior Administrative Officer (Superscale B) - Superscale B (\$8,000)

Senior Administrative Officer (Superscale A) - Superscale A (\$9,500)

Senior Administrative Officer (Superscale Special) - Superscale Special (\$11,000)

Deputy Permanent Secretary - \$11,000

Permanent Secretary (Grade C) - \$12,000

Permanent Secretary (Grade B) - \$15,000

Permanent Secretary (Grade A) - \$18,000





# Government Servant

| Incomo                             | TRO<br>nool o |
|------------------------------------|---------------|
| Passion                            |               |
| Growth                             |               |
| Social Status                      |               |
| Impact                             |               |
| Expression                         |               |
| Work Environment                   |               |
| Freedom                            |               |
| Security $\star \star \star \star$ |               |
| Stress                             | ND            |

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### Oil & Gas



### Oil & Gas

**School of Life** 

| Industry                    | Position       | Starting Pay      | Experience        |
|-----------------------------|----------------|-------------------|-------------------|
| Oil & Gas<br>General        | Marine Captain | \$7,000 - \$8,000 |                   |
| Oil & Gas<br>MNC            | Engineer       | \$3,000 - \$3,500 | \$4,900 - \$6,900 |
| Oil & Gas<br>Private Sector | Engineer       | \$1,800 - \$2,200 | \$2.500 + Comm    |
| Oil & Gas<br>MNC            | Admin          | \$1,800 - \$2,200 |                   |
| Oil & Gas<br>Private Sector | Admin          | \$1,200 - \$1,800 | CuriouS           |

# Oil & Gas Specialist







# Corporate





### Law

| Industry     | Position | Starting Pay      | Experience     |
|--------------|----------|-------------------|----------------|
| Private Firm | Lawyer   | \$1,500 - \$1,800 | \$2.500 + Comm |







## Lawyer





# Finance Industry



### Finance



| Industry  | Position  | Starting Pay      | Experience        |
|-----------|-----------|-------------------|-------------------|
| Bank      | Executive | \$1,500 - \$2,800 | \$4,000 - \$6,000 |
| Insurance | Executive | \$1,500 - \$2,000 | \$4,000 - \$6,000 |





#### Banker

# Insurance Sales





### Telco

| Position | Starting Pay      | Experience |
|----------|-------------------|------------|
| Graduate | \$2,200 - \$2,600 |            |
|          |                   |            |
|          |                   |            |





## IT Specialists



### **Private Sector**

| Industry       | Position           | Starting Pay     | Experience        |
|----------------|--------------------|------------------|-------------------|
| Private Sector | IT / Programmer    | \$8,00 - \$1,500 | \$2.500 - \$4,000 |
| Private Sector | Business Executive | \$800 - \$1,500  | \$2.500 - \$5,000 |
| Private Sector | Graphic Designer   | \$700 - \$1,000  | \$1,800 - \$4,000 |





# Publishing



### Journalist



# Publishing

| Industry       | Position         | Starting Pay    | Experience        |
|----------------|------------------|-----------------|-------------------|
| Private Sector | Journalist       | \$1,200         |                   |
| Private Sector | Editor           |                 | \$3,200           |
| Private Sector | Graphic Designer | \$700 - \$1,000 | \$1,800 - \$4,000 |



# Graphic Designer





### Education

# PETRONAS School of Life

### Education

| Industry             | Position             | Starting Pay | Experience                        |
|----------------------|----------------------|--------------|-----------------------------------|
| Government<br>School | Teacher (Degree)     | \$2,200      | Yearly + Performance<br>Increment |
| Government<br>School | Teacher (Non Degree) | \$1,100      | Yearly + Performance<br>Increment |
| Private<br>School    | Teacher (Degree)     | \$1,200      |                                   |
|                      |                      |              | CuriouS<br>MINIC                  |

# Teacher / Lecturer



# Higher Education



| Industry   | Position               | Starting Pay | Experience       |
|------------|------------------------|--------------|------------------|
| University | Education<br>Officer   | \$2,630      |                  |
| University | Assistant<br>Professor | \$4,130      |                  |
| University | Associate<br>Professor | \$7,300      |                  |
|            | Professor              | \$8,800      | CuriouS<br>MINID |



# Healthcare Worker

### Healthcare



| Industry | Position           | Starting Pay                | Experience    |
|----------|--------------------|-----------------------------|---------------|
| General  | Doctor             | \$3,200 - \$4,000           |               |
| General  | Nurse              | \$1,300                     |               |
| General  | Fitness Instructor | \$500 - \$700<br>+ 40% Comm | Up to \$3,000 |





#### Doctor



#### Nurses



# F&B



### F&B

| Industry | Position         | Starting Pay | Experience        |
|----------|------------------|--------------|-------------------|
| F&B      | Waiter / Manager | \$500        | \$1,500 - \$2,000 |
| F&B      | Chef             | \$800        | \$1,500 - \$3,000 |
|          |                  |              |                   |





#### Chef



# Retail



# Pay Scale for a Diploma Holder

| Industry | Position                           | Starting Pay | Experience        |
|----------|------------------------------------|--------------|-------------------|
| Auto     | Mechanic                           | \$600        | \$1,500 - \$3,000 |
| Beauty   | Hair Dresser /<br>Facial / Massage | \$600 + Comm | \$1,500 - \$2,500 |
|          |                                    |              |                   |

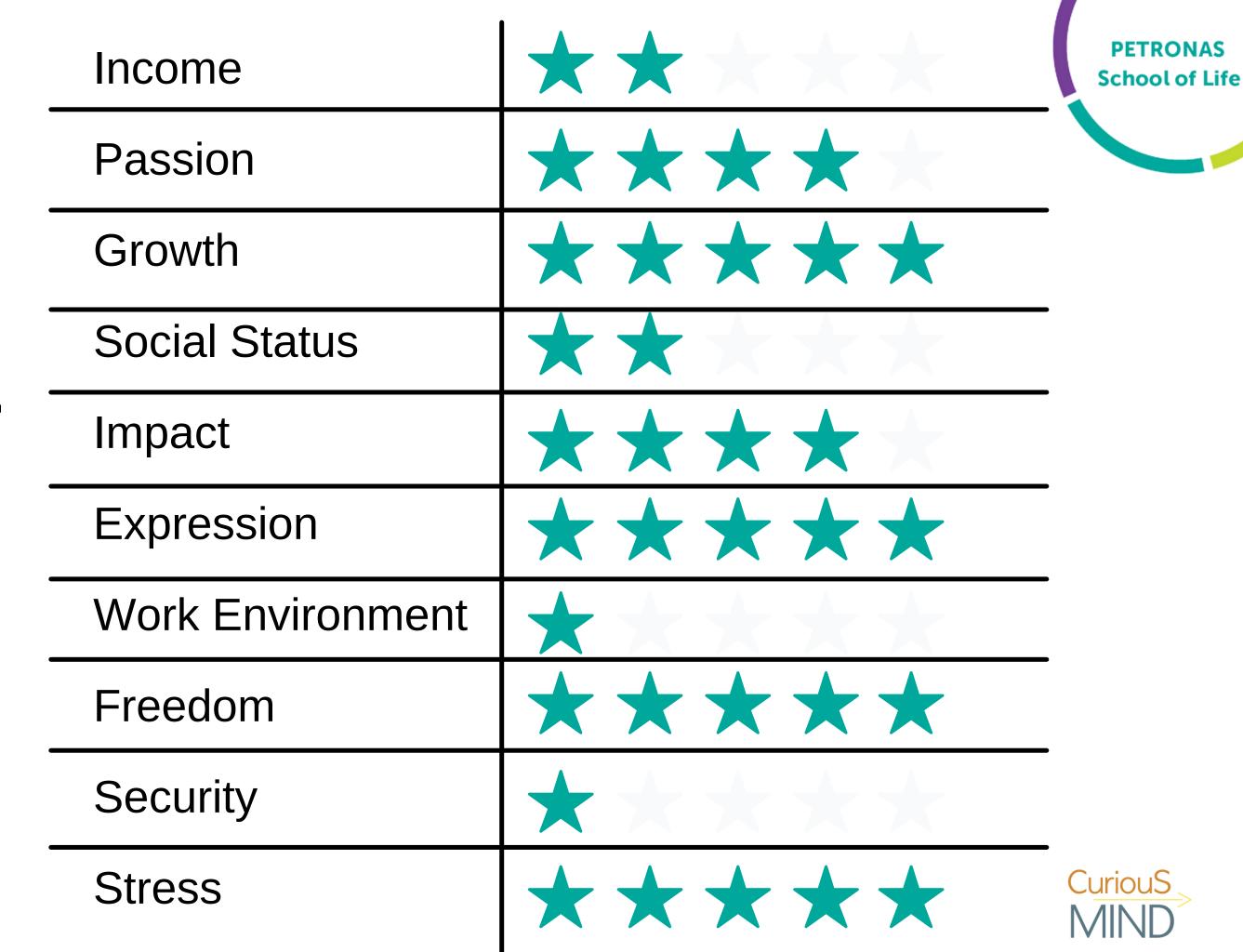




### Retail

Beauty:
Hair Dresser/
Massage /
Facial



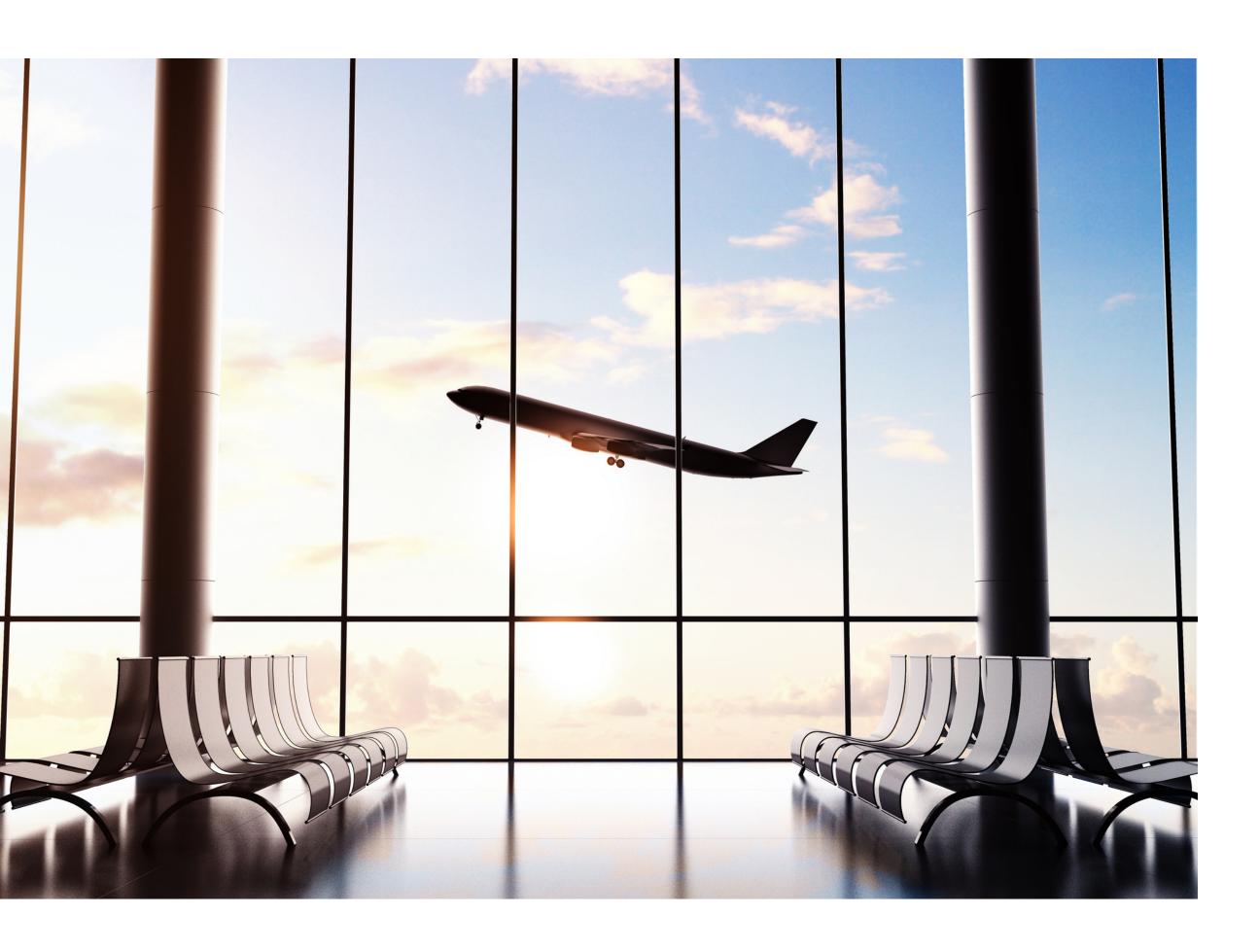


# Entrepreneur Start Up

# Accomplished Entrepreneur

| Income           | $\star\star\star\star\star$     | PETRO<br>School o |
|------------------|---------------------------------|-------------------|
| Passion          | ***                             |                   |
| Growth           | $\star$                         |                   |
| Social Status    | $\star \star \star \star \star$ |                   |
| Impact           | ***                             |                   |
| Expression       | $\star\star\star\star\star$     |                   |
| Work Environment | $\star\star\star\star$          |                   |
| Freedom          | ***                             |                   |
| Security         | * * *                           |                   |
| Stress           | $\star\star\star\star\star$     | CuriouS<br>MIND   |

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### Airline



### Airline

| Industry | Position         | Starting Pay | Experience |
|----------|------------------|--------------|------------|
| Airline  | Pilot            | \$2,900      | \$5,660    |
| Airline  | Flight Attendant | \$735        | \$2,130    |
|          |                  |              |            |





#### Pilot



### Construction

### Construction

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|-----------------------|
| <b>School of Life</b> |
|                       |

| Industry     | Position                           | Starting Pay      | Experience |
|--------------|------------------------------------|-------------------|------------|
| Construction | Architect                          | \$1,500 - \$2,000 | >\$5,000   |
| Construction | Trainee / Draftman /<br>Supervisor | \$600 - \$800     |            |
| Construction | Foreman                            |                   | >\$4,000   |
| Construction | Project Manager                    |                   | >\$10,000  |





### Architect

# Construction Worker

| Income             |                             | PETRO<br>School o |
|--------------------|-----------------------------|-------------------|
| Passion            |                             |                   |
| Growth             |                             |                   |
| Social Status      |                             | <b>_</b>          |
| Impact / Influence |                             |                   |
| Expression         |                             |                   |
| Work Environment   |                             |                   |
| Freedom            |                             |                   |
| Security           | $\star\star\star\star\star$ |                   |
| Stress             |                             | CuriouS<br>MIND   |

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### Actor

## Striving Actor / Artist

| Income             |                                  | PETRO!<br>School o |
|--------------------|----------------------------------|--------------------|
| Passion            | ***                              |                    |
| Growth             |                                  |                    |
| Social Status      |                                  |                    |
| Impact / Influence | * * *                            |                    |
| Expression         | $\star\star\star\star\star\star$ |                    |
| Work Environment   |                                  | _                  |
| Freedom            | ***                              |                    |
| Security           |                                  |                    |
| Stress             | $\star\star\star\star\star$      | CuriouS<br>MIND    |

**PETRONAS** 



### Famous Actor



## Social Media Influencer

# Striving Social Media Influencer

| Income             |     | PETRO<br>School o |
|--------------------|-----|-------------------|
| Passion            | *** |                   |
| Growth             | *** |                   |
| Social Status      |     | _                 |
| Impact / Influence |     |                   |
| Expression         | *** |                   |
| Work Environment   |     | _                 |
| Freedom            | *** |                   |
| Security           |     |                   |
| Stress             | *** | CuriouS<br>MIND   |

**PETRONAS** 

# Successful Social Media Influencer

| Income             | $\star\star\star\star\star$ | PETRO<br>School o |
|--------------------|-----------------------------|-------------------|
| Passion            | ***                         |                   |
| Growth             | $\star\star\star\star\star$ |                   |
| Social Status      | $\star\star\star\star\star$ |                   |
| Impact / Influence | ***                         |                   |
| Expression         | ***                         |                   |
| Work Environment   | *                           |                   |
| Freedom            | ***                         |                   |
| Security           |                             |                   |
| Stress             | ***                         | CuriouS<br>MIND   |

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#### **Zoom Interview**

2.2 CAREER DIRECTION

How to align
your Strength and
Passion with your
Career Direction?



Interview Guest | David O'Hagan

(Zoom)

